VIRGINA SWIMMING 2012-13 FINANCIAL SUMMARY (Sep 2012 - Aug 2013)

|  | *** Revenue *** | Budget | Actual |
| :---: | :---: | :---: | :---: |
| 1 | USAS Registration | \$352,800 | \$369,174 |
| 2 | VS Registration | \$94,500 | \$100,435 |
| 3 | USAS Club Dues | \$3,500 | \$3,500 |
| 4 | VS Club Dues | \$1,500 | \$1,500 |
| 5 | Meet Sanctions | \$1,600 | \$1,520 |
| 6 | Meet Rebates | \$97,040 | \$104,466 |
| 7 | Meet Swimmer Fees | \$57,330 | \$61,889 |
| 8 | Sales \& Misc. | \$2,000 | \$12,687 |
| 9 | Championship Meet Revenue | \$0 | (\$939) |
| 10 | Sectional Meet Revenue | \$50,000 | \$98,971 |
| 11 | Zone Meet Revenue | \$0 | \$48,059 |
| 12 | SC Zones Revenue (cancelled) | \$30,000 | \$0 |
| 13 | LC Zones Revenue | \$40,000 | \$45,002 |
| 14 | Awards Banquet | \$6,000 | \$4,580 |
| 15 | Interest - Checking | \$10 | \$12 |
| 16 | Interest - Reserves | \$2,200 | \$2,131 |
| 17 | Total Revenue | \$738,480 | \$852,986 |
| *** Expenses *** |  |  |  |
| 18 | USAS Registration | \$352,800 | \$368,072 |
| 19 | USAS Club Dues | \$3,500 | \$3,570 |
| 20 | Travel - US Open | \$4,500 | \$0 |
| 21 | Travel - Summer Nationals | \$22,500 | \$900 |
| 22 | Travel - Winter Nationals | \$9,000 | \$5,400 |
| 23 | Travel - National Team Trials | \$11,000 | \$3,300 |
| 24 | Travel - National Youth Team | \$1,500 | \$0 |
| 25 | Travel - Discretionary | \$3,000 | \$1,768 |
| 26 | Officials Travel - Disability | \$1,800 | \$388 |
| 27 | Senior Championships Support | \$10,000 | \$10,000 |
| 28 | Sectional Meet Expenses | \$50,000 | \$71,977 |
| 29 | Zone Meet Expenses | \$0 | \$32,487 |
| 30 | SC Zones Expenses (cancelled) | \$57,000 | \$0 |
| 31 | LC Zones Expenses | \$73,000 | \$85,089 |
| 32 | Administrator | \$26,400 | \$26,400 |
| 33 | Payroll Taxes | \$2,370 | \$2,116 |
| 34 | Webmaster | \$22,500 | \$22,500 |
| 35 | Website Improvements | \$1,100 | \$0 |
| 36 | Administration Expenses | \$12,000 | \$16,692 |
| 37 | Awards Banquet | \$13,000 | \$9,766 |
| 38 | Convention | \$11,000 | \$12,439 |
| 39 | Equipment | \$10,000 | \$3,948 |
| 40 | Officials Training \& Travel | \$12,000 | \$9,776 |
| 41 | Supplies \& Misc. | \$3,000 | \$898 |
| 42 | USAS Workshops | \$4,000 | \$3,163 |
| 43 | VS Workshops | \$2,000 | \$446 |
| 44 | VS Camps \& Clinics | \$3,000 | \$4,064 |
| 45 | Diversity \& Outreach Programs | \$8,000 | \$8,779 |
| 46 | Zone Meeting | \$3,000 | \$2,483 |
| 47 | Championship Meet Awards | \$25,000 | \$29,484 |
| 48 | Total Expenses | \$757,970 | \$735,906 |
| 49 | Net Income (Loss) | $(\$ 19,490)$ | \$117,080 |
| Checking: |  |  |  |
| 50 | Beginning Funds |  | \$15,466 |
| 51 | Net Income (Loss) |  | \$117,080 |
| 52 | Interest Transferred from (to) Reserves |  | $(\$ 2,131)$ |
| 53 | Other Transfers from (to) Reserves |  | \$0 |
| 54 | Ending Funds | \$15,466 | \$130,414 |
| 55 | VS Reserves | \$331,895 | \$334,027 |
| 56 | Total Funds | \$347,361 | \$464,441 |

