VIRGINA SWIMMING 2011-12 FINANCIAL SUMMARY

|  | *** Revenue *** | Budget | Actual |
| :---: | :---: | :---: | :---: |
| 1 | USAS Registration | \$328,800 | \$323,666 |
| 2 | VS Registration | \$89,950 | \$91,245 |
| 3 | USAS Club Dues | \$3,220 | \$3,570 |
| 4 | VS Club Dues | \$1,380 | \$1,530 |
| 5 | Meet Sanctions | \$1,700 | \$1,580 |
| 6 | Meet Rebates | \$92,420 | \$85,842 |
| 7 | Meet Swimmer Fees | \$54,600 | \$51,086 |
| 8 | Sales \& Misc. | \$2,500 | \$2,455 |
| 9 | Championship Meet Revenue | \$0 | \$3,087 |
| 10 | Zone Meet Revenue | \$0 | \$49,415 |
| 11 | SC Zones Revenue | \$29,700 | \$25,535 |
| 12 | LC Zones Revenue | \$38,900 | \$67,095 |
| 13 | Awards Banquet | \$7,000 | \$5,960 |
| 14 | Interest - Checking | \$50 | \$8 |
| 15 | Interest - Reserves | \$3,000 | \$1,268 |
| 16 | Total Revenue | \$653,220 | \$713,341 |
| *** Expenses *** |  |  |  |
| 17 | USAS Registration | \$328,800 | \$331,832 |
| 18 | USAS Club Dues | \$3,220 | \$3,570 |
| 19 | Travel - Summer Nationals | \$27,000 | \$22,843 |
| 20 | Travel - Winter Nationals | \$9,000 | \$4,050 |
| 21 | Travel - Olympic Trials | \$11,000 | \$12,469 |
| 22 | Travel - National Youth Team | \$1,500 | \$0 |
| 23 | Travel - Discretionary | \$2,000 | \$1,247 |
| 24 | Disability Officials Travel | \$1,800 | \$0 |
| 25 | Senior Championships Support | \$10,000 | \$10,000 |
| 26 | Zone Meet Expenses | \$0 | \$47,208 |
| 27 | SC Zones Expenses | \$56,700 | \$48,352 |
| 28 | LC Zones Expenses | \$71,900 | \$78,960 |
| 29 | Administrator | \$25,500 | \$25,500 |
| 30 | Payroll Taxes | \$2,040 | \$2,059 |
| 31 | Webmaster | \$20,000 | \$20,004 |
| 32 | Website Improvements | \$3,000 | \$0 |
| 33 | Administration Expenses | \$13,000 | \$16,018 |
| 34 | Awards Banquet | \$13,000 | \$10,725 |
| 35 | Convention | \$13,000 | \$11,318 |
| 36 | Equipment | \$10,000 | \$8,492 |
| 37 | Officials Workshops \& Training | \$11,000 | \$12,298 |
| 38 | Supplies \& Misc. | \$4,000 | \$1,120 |
| 39 | USAS Workshops | \$3,500 | \$3,405 |
| 40 | VS Workshops | \$1,500 | \$300 |
| 41 | VS Camps \& Clinics | \$3,500 | \$3,240 |
| 42 | Diversity/Outreach Programs | \$2,500 | \$8,032 |
| 43 | Zone Meeting | \$3,000 | \$2,067 |
| 44 | Championship Meet Awards | \$25,000 | \$25,283 |
| 45 | Total Expenses | \$676,460 | \$710,392 |
| 46 | Net Income (Loss) | $(\$ 23,240)$ | \$2,949 |
| Checking: |  |  |  |
| 47 | Beginning Funds |  | \$13,785 |
| 48 | Net Income (Loss) |  | \$2,949 |
| 49 | Interest Transferred from (to) Reserves |  | $(\$ 1,268)$ |
| 50 | Other Transfers from (to) Reserves |  | \$0 |
| 51 | Ending Funds | \$13,785 | \$15,466 |
| 52 | VS Reserves | \$330,628 | \$331,895 |
| 53 | Total Funds | \$344,412 | \$347,361 |

